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Telesales Consultant

Remuneration: R6500 - R15000 per month

Location: George

Reference: #CAW004482/CH
Company: SydSen Recruit

An expanding brokerage in George is looking for an energetic, experienced and dynamic telesales consultant to join their team.

Responsibilities:

- Answer incoming customer phone calls and take appropriate action for each call.
- Maintain customer satisfaction ratings based on explicit criteria set forth by the company.
- · Attend mandatory training sessions to stay updated on product or company policy changes.
- Use company policies to determine if there can be an immediate resolution to a customer issue or if that issue requires managerial input.
- Input data into the company CRM platform to keep each customer record updated.
- Closing sales deals telephonically and maintaining customer relationships.
- · Achieving realistic sales targets daily.

Requirements:

- · Grade 12 or equivalent.
- · Strong computer skills
- · Excellent interpersonal skills
- High level of professionalism
- Proven sales track record
- · Must be available to work some holidays and weekends if required
- Strong problem-solving abilities
- FAIS Regulatory Examination (RE5) qualification will be an advantage

(Kindly note only candidates that meet the set out requirements will be considered)

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